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weak. Under the circumstance of globalization, the economic growth speed for emerging weak. Under the chromstance of globalization, the control global processing global p working conference, government needs to continue to stimulate domestic demand and protect people's livelihood; and encourage and pull the development of emerging industries, such as strategic emerging industry and modern service industry, so as to realize the thes, such as strategic energing moustly and modern service moustly, so as to rearize the upgrade for Chinese economy and industry. It is a year of slowdown, transformation, adjustment and transition for economy in 2012.

So the group's new challenge faced in the future will be on how to deal with the global ecommic fluctuation and the slowdown in exports. Although there are still some fluctua-tion and uncertainty in the global economy and market in 2012, many industries are still filled with growth momentum; the various opportunities embodied in Chinese ecomony during the process of transformation and upgrade, and the increasing economic & market potential for the emerging economic bodies under the global circumstance, also means that the Group faces a new-round development opportunity. So the Group vill continue to make deep research on the prospect of relevant industries, seak and hold the medium to long term growing opportunities. The Group's general business principle fixed in 2012 is: strengthen confidence and make progress while ensuring stability; put eyes on the future and lay a solid platform.

2. Development trends in the industry and market

In 2012, there are still many uncertainties in the recovery of global economy and trade Global insight, a research institute, predicted that the actual increase of global economic would slow down to 2.9%. International Monetary Fund (abbreviation as IMF) predicted that the increase of global business of goods for 2012 would slow down to 5.8% from the 8.4% in 2011. Energy Information Administration (abbreviation as EIA) predicted that the global demands for oil would increase by 1.4% in 2012.

(1) As for the container business, due to the American economy recovers slowly, European debt problems tends to last for longer, and the emerging economic bodies also suffers a lot in their economy, it is predicted that the increase of Global GDP will decrease prominently on a year-on-year basis. Therefore, the growth rate of global business of containers will decrease as compared with the year of 2011. In accordance with the prediction from Clarkson, a British dynamic analysis institution for shipbuilding and ship ping, the global business of containers will reach 163 million TEU in 2012 with its growth rate deceasing to 7.7%. Besides, the global demand for containers will have a certain decrease. In 2012, there are many global new ships with containers to be delivered, so as the

freight capacity will increase by 7% to 9%. The oversupply situation in shipping industry has no fundamental change, and the financial status of the mainstream shipping company is bad, it is predicted that the shipping industry will continue to adopt the procurement strategy by using rent instead of purchase in 2012, the procurement proportion from containers leasing companies will still keep at a high level. Due to the demands for contain-ers have been adjusted through the cross-year off season, the price of container lingers at a low level, the demands for containers arising from the new ships delivered to use and the renewal and elimination of old containers will form a basic support for the overall de mands for containers in 2012. It is predicted that there is a lack of demands for reefer

(2) As for road transport vehicle manufacturing and service business, it's very likely that the economic growth of the global core economic bodies will slowdown in the future two vears, and it's very possible that Chinese economy will enter into a medium-to-lowspeed growth cycle. Besides, it is predicted that American economy will enter the american economy will recover slowly, and European economy is likely to appear negative increase, which will put a certain pressure on the growth of demands for semi-trailer in European and North American market. And it's predicted that the demands for Chinese special vehicles will have a small decrease on a vear-on-vear basis. Of which, it is possible to maintain a certain in crease in the semi-trailer market with the core demands from logistics, which is mainly because the demands have been through the adjustment of large scale decrease in the second half year of 2011, and the government has increased its support of capital and tax for logistic industry. In 2012, China will continue to regulate the real estate market, and it's limited for local government to further enlarge the scale of infrastructure, so there is a severe challenge for the two main pillars of Chinese refitted vehicles market, thus Chiare commence to use two main primes of comment reflect contexts market, must can be reflitted vehicles market will face an adjustment. As for business of energy, chemical, food equipments and service, in China, with the

call the statistical of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increased demands for natural gas storage equipments, variable statistical call of the substantial increases of the substantial statistical call of the substantial call of the substantial statistical call of the substantial statistical call of the substantial call of t liquefied natural gas receiving stations and engineering service business. With the overall requered natural gas receiving stations and engineering service obsiness. With the overall recovery of global economy, it is predicted that the demands for liquid tank containers will maintain a stable increase. In the aspect of demands for chemical equipments, the demands are mainly from the domestic market, because during the period of the twelfth-five-year plan, it will reform a lot of large scale oil refineries and fertilizer plants as well as build up many petrochemical production bases. In additional, the start of the new technologies, such as joint circulatory power generation with coal combined oil and coal gasification and etc., will bring the new increased demands for chemical equipment industry. It is predicted that the Group's business of energy, chemical, food equipment in-dustry is used to be a service will maintain a growth rate of 10%.

(4) As for offshore engineering equipment business, due to the factors such as the price of oil keeps at a high level and the exploitation of ocean oil in the world strengthens, there are large demands in the global offshore engineering market in the future. Besides, large demands for offshore engineering equipment will arised from the core area markets, such as North Sea, Gulf of Mexico, Brazil, Southeast Asia, West Africa, etc.; with the increasing exploitation of ocean resources especially South China Seea, and under the guid-ance of the Development Plan of National Energy Strategy, Shipbuilding Industry and Offshore Engineering Equipment during the Period of Twelfth-five-year Plan, the three

major gas companies in China will accelerate to carry out their plan of exploration and major gas companies in china with accelerate to carry out then plan of exploration and investment on the ocean oil and gas resources. In the future, the large demands for off-shore engineering equipment will push the global offshore engineering industry to move to China, and then drive Chinese offshore engineering enterprise to an accelerated growth. At present, the global market, especially high-end offshore products area, has still been dominated by South Korea, and Singapore, the traditional offshore business powers. However, because of its lower cost, financing advantage and improvement of design and construction capacity, offshore business begins to be accepted by the global customers. As an offshore engineering enterprise with the business record of initially mass constructing the deep-water semi-submersible drilling platform in China, the Goup's offshore busi will meet a development opportunity. In international market, CIMC Raffles has estab-lished solid business relationship with many famous companies in this trade in offshore regional markets like North Europe, Middle East, Russia, Brazil, West Africa and South-east Asia, to improve its industrial influence. In the future, CIMC Raffles will mainly explore the said segmented regional markets. However, in domestic market, it will continu to consolidate the relations with the three major gas companies, paying attention to in-vestment demands and business opportunities to achieve a substantial breakthrough. In 2012, the Group will adopt focused business strategy for its offshore engineering business by vigorously developing orders, paying special attention to internal management, control-ling cost and ensuring the safety. Moreover, it will try its best to break out the record of orders, realize the sale of self-builted projects and further reduce the business losses.

3. Overall business objectives and measures taken to achieve them In 2012, CIMC will take the large adjustment for global economy as an opportuaccelerate business structure adjustment and strategic ungrading, and to conduct systemaccenter business structure aquisiner manager quantity of contract system actic transformation in terms of development strategies, business mode, enterprise culture organizational structure, operation flow, human resources, etc., as well as advance th layered management and meticulous management, so as to create a "cumulative and s improving mechanism", and further lay a new foundation for the conti benign development of the Group. As for CIMC due to the slowdown of the economic recovery the intensify of medium-to

low-speed growth cycle and economic fluctuation, it is a good opportunity to change the industrial structure, and it is also a good opportunity to deeply develop th market and explore relevant business potential, moreover, it is a good opportunity to fur-ther push the reformation and improve self capacity. Meanwhile, it also brings higher re-quirements and challenge on realizing the development goal of upgrading the industry, quiting the content, improving the capacity and being a world class enterprise for CIMC. The Group's general business principle fixed in 2012 is: strengthen confidence and make progress while ensuring stability; put eyes on the future and lay a solid plat-

er business, CIMC will carry out the layered management, and strengthen the service and cooperation; give full play to the staffs' intelligence and ability with the people orientation. Besides, through the R & D on technology and management CIMC will break the bottleneck for manufacturing industry, such as increasing cost, environmental protection problem, labor intensive problem, etc.; and it will also optimize the allotment of resources, enhance the assets operational efficiency in the busin improve the decision–making level. ess area and

Improve the occision-making ievel. As for the vehicle business, CIMC will carry out the business unit management, continue to advance the "Plan on Opening Hundreds of Stores" for its sales and service net-work, implement the construction of brand system, and explore European market, as well ove the business operational efficiency in North America.

As for business of energy, chemical and liquid food, CIMC will consolidate and enhance the market influence of present main equipment manufacturing products through improving the operational and management efficiency of low-temperature equipment, giving full play to the productivity of the newly built and expandingly built production bases and production lines, intensify the development of special tank container, etc.; it will strengthen the project business through business cooperation, sino-european interaction, the im-provement of project management ability; besides, it will make more efforts to explore the project business, especially the low-temperature tank project, gas station project, the project obsiness, espectary the two reinpertative tank project, gas station project, the project on the storage of medium-to-small sized liquefied petroleum gas or petchemical gas, gas treatment project and petrochemical spherical tank project.

4. Capital expenditure and financing plan

changes of the economic situation and operation environment, as well as the ed for strategic upgrading and business development, a capital expenditure about RMB 4.577 billion is expected for the year 2012, and various financing arrangement will be considered. 5. Risk factors in future development

In 2012, CIMC's business environment still exist the potential risks as follows

(1) The global economy grows slowly. And it needs a long time to solve the debt crisis in Euro Zone, which has some uncertainty; the risk of high oil price in the world arising from geopolitics and military conflict is possible to be an obstacle for the global economi recovery. Besides, the financial market is unstable, which existing the risk of foreign ex-change fluctuation. (2) Affected by the regulation on real estate and the weak demands from foreign market. Chinese economy faces the risk of the decrease in investment and (3) Renminbi continues to appreciate, which will further increase pressure the weak exports, and even affect Chinese economy with heavy reliance on exports. (4) In order to support the increase in domestic demands, increasing expenditure and tax re-duction will be taken into consideration in the financial policy, which will promote the investment on people's livelihood and the construction of infrastructure. However, the monetary credit policy will only be micro structural adjustment, which is hard to release isonically creat policy will only be index structural adjustment, which is hard to release significantly. (5) Under the guidance of constructing harmonious society and the view of scientific development, the government's governing ideas and policies is under significant change, the traditional manufacturing business faces a greater challenge. It also faces a series of issues on how to enhance production efficiency, improve labor condition, ources and decrease energy con mption, as well as envi onmental protection

(6) The global container business tends to grow slowly with increasing fluctuation; the (7) Besides, the factors such as resources, oil price, environment, traffic have a global sh pacity. (7) more and more restraint on the development of vehicles industry, and the railway cor struction and separation of passengers and freight has a negative impact on the truth line road cargo freight and also brings the risks of decreasing demands for road transport vehicles. (8) Moreover, the offshore engineering equipment industry is an industry with high input, high threshold and long-term circle, which existing investment risk. With the offshore engineering industry being included into the "Strategic Emerging Industries" and gaining the support of policies, there will be more traditional ship building enterprisenter into the offshore engineering equipment industry, so as to possibly increase rial competitiveness.

5.2 Main businesses classified according to industries and products Unit: BMB'0.000

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IVIAIIT DUSITI	esses classille	d according to i	luusines	1		
Industries	Operating income	Operating cost	Gross profit ratio (%)	Increase/ decrease of operating income over last year (%)	Increase/ decrease of operating cost over last year (%)	Increase/ decrease of gross profit ratio over last year (%)
Containers	3,507,155.00	2,807,325.00	19.95%	37.86%	37.04%	0.47%
Road trans– portation vehicles	1,719,868.00	1,474,352.00	14.28%	3.41%	3.44%	-0.02%
Energy, chemicals and liquid foods e– quipments	852,847.00	702,736.00	17.60%	59.39%	59.33%	0.03%
Offshore engineer– ing	57,658.00	94,993.00	-64.75%	-76.41%	-70.74%	-31.92%
Airport e– quipments	57,103.00	35,581.00	37.69%	66.67%	46.45%	8.60%
Others	334,460.00	188,582.00	43.62%	62.50%	58.75%	1.33%
Combined to offset	-116,585.00	-81,096.00				
Total	6,412,506.00	5,222,473.00	18.56%	23.87%	19.79%	2.78%
	Main I	businesses clas	sified acco	ording to prod	ucts	
Products	Operating income	Operating cost	Gross profit ratio (%)	Increase/ decrease of operating income over last year (%)	Increase/ decrease of operating cost over last year (%)	Increase/ decrease of gross profit ratio over last year (%)
Containers	3,507,155.00	2,807,325.00	19.95%	37.86%	37.04%	0.47%
Road trans- portation vehicles	1,719,868.00	1,474,352.00	14.28%	3.41%	3.44%	-0.02%
venicies						
Energy, chemicals and liquid foods e- quipments	852,847.00	702,736.00	17.60%	59.39%	59.33%	0.03%
Energy, chemicals and liquid foods e-	852,847.00 57,658.00			59.39% -76.41%	59.33%	0.03%
Energy, chemicals and liquid foods e- quipments Offshore engineer- ing Airport e-		94,993.00				-31.92%
Energy, chemicals and liquid foods e– quipments Offshore engineer– ing	57,658.00	94,993.00	-64.75%	-76.41%	-70.74%	-31.92%
Energy, chemicals and liquid foods e quipments Offshore engineer ing Airport e quipments	57,658.00	94,993.00 35,581.00 188,582.00	-64.75% 37.69%	-76.41% 66.67%	-70.74% 46.45%	

the reporting period as compa √Applicable □Inapplicable Unit: BMB'000

		Amount as at 31 Dec. 2010	Variation (%)	Main influential factors
Transactional financial as- sets	186,134.00	525,661.00	-64.59%	Changes in fair values of short-term stock investments and derivative fi- nancial instruments
Notes receiv- able	1,030,528.00	508,585.00	102.63%	Business growth
Non -current assets due within 1 year	2,635,287.00	1,185,502.00	122.29%	Growth in financial leasing

Long-term re- ceivables	2,311,235.00	1,336,257.00	72.96%	Growth in financial leasing
Transactional financial liabili- ties (current)	31,107.00	3,810.00	716.46%	Fair value changes of derivative fi- nancial instruments and reclassifica- tion of current and non -current transactional financial liabilities
Interest payable	152,067.00	13,168.00	1054.82%	Interest payable for the medium - term notes issued in the year in- creased.
Dividend payable	116,253.00	16,046.00	624.50%	Dividend payable to minority share- holders of subsidiaries increased.
Transactional financial liabili- ties (non – current)	74,836.00	154,292.00	-51.50%	Fair value changes of derivative fi- nancial instruments and reclassifica- tion of current and non -current transactional financial liabilities
Long –term borrowings	6,572,585.00	3,912,148.00	68.00%	Financing need increased due to business growth.
Bonds payable	3,988,438.00	-	-	MTN was issued during the year.
Foreign ex- change differ- ence	-566,755.00	-2,055,682.00	72.43%	Change of the recording currency
Business tax and surtaxes	344,723.00	76,892.00	348.32%	Business growth
(loss) /gain on fair value changes		234,918.00	-142.81%	Changes in fair values of short-term stock investments and derivative fi- nancial instruments
Investment in- come	108,693.00	38,641.00	181.29%	Investment income in 2010 included income from disposing long-term eq- uity investment
N				Manager and the second s

Income tax 1,363,768.00 823.748.00 expense

Non-operating

§6 Financial Report 6.1 Explanation about changes in accounting policies, accounting estimates and mea-

370,193,00

surement methods as compared with the previous annual report \Box Applicable $\sqrt{Inapplicable}$

6.2 Contents, corrected amounts, reasons and influence of material accounting errors \Box Applicable $\sqrt{Inapplicable}$

292.019.00

6.3 Specific explanation about changes of the consolidation scope as compared with the previous annual report √Applicable □Inapplicable

ations and newly incorporated subsidiaries ss combi

				Unit: RMB'000
Subsidiary newly consolidated	Time for consolidation	Closing assets	Net profit generated in the reporting period	
Gadidae AB	Jan. 2011	-77,419.00	-113,853.00	Acquired subsidiary
Technodyne International Limited	Jan. 2011	9,960.00	-4,989.00	Acquired subsidiary
Perfect Victor Investments Limited	Feb. 2011	123,519.00	123,519.00	Newly incorporated subsidiary
Zhumadian CIMC Huajun Foundry Co., Ltd.	Apr. 2011	4,443.00	-15,557.00	Newly incorporated subsidiary
CIMC Ship- building and Offshore Engi- neering Design & Research In- stitute	Doc. 2011	50,000.00	-	Newly incorporated subsidiary
Shenzhen CIMC Invest– ment Co., Ltd.	Sept. 2011	60,053.00	53.00	Newly incorporated subsidiary
Shenzhen Tianyi Invest– ment Co., Ltd.	Sept. 2011	90,079.00	79.00	Newly incorporated subsidiary
Others	-	34,159.00	-382.00	-
		C D'	1.1.0	

6.4 Explanation from the Board of Directors and the Supervisory Committee on any non-standard auditor's report" issued by the Certified Public Accountants \Box Applicable $\sqrt{Inapplicable}$

Short Form of Stock: CIMC, CIMC-B Serial No. of Announcement: [CIMC] 2012-007

China International Marine Containers (Group) Co., Ltd Public Notice on Resolutions of the 6th Session of the 6th Board of Directors for Year 2012

Stock Code: 000039, 200039

China International Marine Containers (Group) Co., Ltd and all the directors of the Board of Directors guarantee the correctness, accuracy and completeness of the contents of information disclosure and confirm that there are no material omissions or errors which would render any statement misleading. Please be advised that the 6th Session of the 6th Board of Directors for year 2012 of Chi-

na International Marine Containers (Group) Co., Ltd (hereinafter referred to as "the Company") was held at CIMC R&D Center at 9: 00 am of 22 Mar. 2012. Quorum and attendance at the session is eight directors and six directors of the Company voted at the session, Director Wang Xingru entrusted Director Xu Minjie to vote on his behalf, while Independent Director Ding Huiping entrusted Independent Director Jin Qingjun to vote on his behalf. Supervisors of the Company presented at the session as non-voting deleon ms menal. Supervisors of the company presented at the session as non-voling dete-gates. Procedure of holding the session was in accordance with the Company Law, Arti-cles of Association and relevant regulations stipulated in Rules of the Procedure for the Board of Directors. The session approved the following resolutions:

L Reviewed and approved annual Report 2011 and Summary of Annual Report 2011, all the directors believes that the Annual Report 2011 of the Company was objective, authentic and integrated, and agreed to publish them on 23 Mar. 2012, which shall be submitted to General Meeting of Shareholders for examination and approval; 8 votes for, 0 against, and 0 abstention.

II. Reviewed and approved Proposal on Guarantee provided by the Company to its Subor-dinate Subsidiaries for Bank Credit Lines and Projects for Year 2012, which shall be submitted to General Meeting of Shareholders for examination and approval;

ether three supervisors in the Company now, and all the supervisors voted at the se The procedure of holding the session was in accordance with the Company Law, the Coms Articles of Association and the Rules of Procedure for the Supervisory Commit tee. The following resolutions were reviewed and approved at the session

I. The Work Report of the Supervisory Committee for 2011;

3 votes for, 0 against, and 0 abstention. II. The Annual Report 2011 of the Company was objective, authentic and integrated, and

the Annual Report 2011 and its summary were approved; votes for, 0 against, and 0 abstention.

III. Examination Opinion from the Supervisory Committee on Self-appraisal Report on nal Control of the Com

3 votes for, 0 against, and 0 abstention. Supervisory Committee China International Ma

ers (Group) Co., Ltd 23 March 2012

ort Form of Stock: CIMC, CIMC-B Stock Code: 000039, 200039 Serial No. of Announcement: [CIMC] 2012-009

China International Marine Containers (Group) Co., Ltd. Announcement on Execution of Daily Related-Party Transactions in 2011 and Expected Daily **Related–Party Transactions in 2012**

China International Marine Containers (Group) Co., Ltd. (hereinafter referred to as "the Company") and all members of its Board of Directors hereby ensure that this an-nouncement is factual, accurate and complete without any false information, misleading statement or material omission. And the English version is for reference only.

ount of daily I. Explanation on difference between the actual amount and the estimated an

1. Proposal on Providing Guarantees for Bank Credits for Subsidiaries and Their Projects in 2012;

(1) The Company was agreed to provide guarantees for bank credits granted t wholly-owned subsidiaries and controlled subsidiaries with contract operation (see III. 3. Guaranteed Parties (1)) in 2012, with the total guarantee amount not allowed to exceed RMB 15.4 billion;

 As for associated and joint-stock subsidiaries without contract operation (see III. 3. Guaranteed Parties (1)), the Company provides letters of support or proportional guarantees according to the Company's capital contribution ratios for bank credits granted to them in 2012. If a full-amount guarantee is requested, other joint investors of guinarce to their and joint. In a numeral guinarce of a counter-guarantee to the Company the associated and joint-stock subsidiary must offer a counter-guarantee to the Company according to their capital contribution rates and share the relevant capital risk and joint and several liability in proportion to their contribution rates. If a joint-stock subsidiary obtains bank credits with a guarantee provided by its principal shareholder and ask the Company for a counter-guarantee, the Company will provide the requested counterrantee in proportion to its capital contributions; The provision of guarantees by the Company for parties with an asset–liability ra

over 70% that has been agreed by the Board of Directors must be submitted to the Shareholders' General Meeting for further review and approval. 2. Proposal on Controlled Subsidiaries' Providing Guarantees for Bank Credits Granted

2. roposal of controlled subsidiaries in 2012; The Company's Subsidiaries in 2012; The Company's subsidiary CIMC Vehicle (Group) Co., Ltd. has been agreed to provide a total joint-liability credit guarantee amount not exceeding RMB 0.2 billion for bank credits granted to its wholly–owned subsidiaries and controlled subsidiaries with contract operation (see III. 3. Guaranteed Parties (2)) in 2012. The provision of guarantees by CIMC Vehicle (Group) Co., Ltd. for parties with an event liability ratio guarantee for the hear gave due the Decoded for the subsidiaries much and provide the subsidiaries and control of the subsidiaries and the subsidiaries and controlled subsidiaries with an event liability ratio guarantee for the hear gave heard of Direct of the subsidiaries and t

er-liability ratio over 70% that has been agreed by the Board of Directors must be omitted to the Shareholders' General Meeting for further review and approval. ibmitted to the Share 3. Proposal on Credit Guarantee Provision in 2012 by CIMC Vehicle (Group) Co., Ltd. nd Its Controlled Subsidiaries for Dealers and Cust

and us controlled Subsidiaries for Dealers and Customers; In order to offer financial support to the vehicle selling business, CIMC Vehicle un) Co. Ltd. and its co olled subsidiarie

Yantai CIMC Offshore Engineering Research Institute Co., Ltd., 100% Overseas subsidiaries: CIMC Raffles Offshore (Singapore) Limited, 54.71% CIMC Tank Equipment Investment Holdings Co Ltd, 100%

CIMC VEHICLE INVESTMENT HOLDINGS COMPANY LIMITED, 80% TGE Gas Engineering GmbH, 60% CIMC USA ' INC., 100%

VANGUARD NATIONAL TRAILER CORPORATION, 100% CIMC Transportation Equipment (International) Holdings Limited, 100%

CIMC BURG B.V., 80%

CIMC Financial Leasing (HK) Co., 100% CIMC Leasing USA INC, 100%

CIMC VEHICLES (HK) LTD. 100%

CIMC Capital Goodtech Holdings Limited, 100%

Powerlead Holdings Limited, 100% Asia Cargo Link Limited, 100%

CIMC WA Pty Ltd., 100% Speedic Equipment Services Co., 100%

Speedic Enterprise Corp, 100%

CIMC Holdings Australia Pty Ltd, 100%

CIMC Rolling Stock Australia Pty Ltd, 100% CIMC Rolling Stock Australia Pty Ltd, 100%

CIMC Reefer Trailer Inc. 100%

Domestic subsidiaries of CIMC Vehicle (Group) Co., Ltd.

CIMC Vehicle (Group) Co., Ltd., 80%

CIMC Shenzhen Special Vehicle Co., Ltd. 80%

Zhumadian CIMC Huajun Vehicle Co., Ltd, 80%

Yangzhou CIMC Tonghua Special Vehicles Co., Ltd., 80%

Wuhu CIMC Ruijiang Automobile Co., Ltd., 60% Luoyang Linyu Automobile Co., Ltd, 60%

novue CIMC V

26.77% More government subsidies were received in the year.

65.56% Business growth

Notes for 0 contents internal of abstention. For relevant contents, please refer to the Public Notice on Announcement of CIMC on Providing Guarantees for Application of Subsidiaries. Their Dealers and Customers for Bank Credits in 2012 published on China Securities Journal, Securities Times, Sha Securities News and Ta Kung Pao, as well as http://www.cninfo.com.cn on 23 Mar, 2012. II. Reviewed and approved Proposal on Credit Guarantee provided by CIMC Vehicle (Group) Co., Ltd. and its Shareholding Subsidiaries to their Distributors and Clients in 2012, which shall be submitted to General Meeting of Shareholders for examination and approval

8 votes for, 0 against, and 0 abstention.

For relevant contents, please refer to the Public Notice on Announcement of CIMC on Providing Guarantees for Application of Subsidiaries, Their Dealers and Customers for Bank Credits in 2012 published on China Securities Journal, Securities Times, Shanghai Securities News and Ta Kung Pao, as well as http://www.cninfo.com.cn on 23 Mar. 2012. For the second of the second s which shall be submitted to General Meeting of Shareholders for examination and approval;

8 votes for, 0 against, and 0 abstention

For relevant contents, please refer to the Public Notice on Announcement of CIMC on Providing Guarantees for Application of Subsidiaries, Their Dealers and Customers for Bank Credits in 2012 published on China Securities Journal, Securities Times, Shanghai Bank Credits in 2012 published of China Securities Journal, Securities Times, Snanghur Securities News and Ta Kung Pao, as well as http://www.cninfo.com.en on 23 Mar. 2012. V. Reviewed and approved Proposal on Execution of Daily Related Transactions in 2011 and Expected Daily Transactions in 2012, related directors of Xu Minjie and Wang Xingru sidestepped the voting;

6 votes for, 0 against, and 0 abstention

For relevant contents, please refer to the Public Notice on Announcement of CIMC on Execution of Daily Related Transactions in 2011 and Expected Daily Transactions in 2012 published on China Securities Journal, Securities Times, Shanghai Securities News 2012 published on Gina Securities yourness, on angua Securities and Ta Kung Pao, as well as http://www.cninfo.com.cn on 23 Mar. 2012. VI. Reviewed and approved Profit Distribution and Dividend Distribution of 2011

A votes for, 0 against, and 0 abstention. As audited by KPMG, the Company's net profit after tax and minority i

in the consolidated statement for year 2011 was RMB 3,690,926,328.16 in 2011, as well earnings per share of RMB 1.39 calculated based on the share cap 2,662,396,051 shares as at 31 Dec. 2011.

As per the Articles of Association of the Company and the current accounting standard, he per lut interfects of resocution of the company and the carton accommendation the net profit, namely RMB 92,109,481.27, had been withdrawn as statutory surplus reserve, the parent company's profit available for distribution to shareholders as at 31 Dec. 2011 stood at RMB 1,267,957,978.87 as recorded in the statements. The profit distribution and dividend declaration preplan is hereby proposed as: Based on the total share capital of 2,662,396,051 shares as at 31 Dec. 2011, a cash dividend of RMB 4.60 (tax included) will be distributed for every 10 shares, and distributed dividend totaling RMB 1,224,702,183.46. Upon that, the balance of retained profit of the Company was RMB 43.255.795.41.

The above preplans are to be submitted to the Annual Shareholders' General Meeting 2011 for examination and approval before implementation. VII. Reviewed and approved Proposal on Self-appraisal Report for Internal Control of

CIMC in 2011

8 votes for, 0 against, and 0 abstention. For details, please refer to Self-appraisal on Internal Control of CIMC in 2011 published in http://www.cninfo.com.cn on 23 Mar. 2012.

VIII. Reviewed and approved Proposal on Corporate Social Responsibility Report of CIMC for Year 2011;

8 votes for, 0 against, and 0 abstention.

For details, please see Corporate Social Responsibility Report of CIMC for Year 2011, which was published on www.cninfo.com.cn on 23 Mar. 2012.

Reviewed and approved Proposal on the Engagement of the Senior Executive;
 8 votes for, 0 against, and 0 abstention.

It was agreed to engage Mr. Zhang Baoqing as the Vice President with an office term of three years in accordance with the nomination by The resume of Mr. Zhang Baoqing was attached. tion by President Mai Boliang.

Board of Directors

China International Marine Containers (Group) Co., Ltd 23 Mar. 2012

Attached: Mr. Zhang Baoqing's Resume

Mr. Zhang Baoqing graduated from the major of Mechanical Design and Automation in South China University of Technology, and obtained a bachelor degree. He has the senior engineer tile. Mr. Zhang used to be the Director of the Mechanical Workshop in Nanjing Line Accessories Manufacturer; Director of the Mold Workshop and Chief of Equipment & Power Division in Nantong Tool Works; Manager of Technical Quality Control Departart out of historia transfer for works, manufact or terminar quanty control population ment and Assistant to GM in Nantong Shunda Container Co., Ltd.: From Jun. 1995 to now, he has successively acted as the Vice GM, GM of Xinhui CIMC Container Co., Ltd.; GM of Xinhui CIMC Special Transportation Equipment Co., Ltd.; Assistant to President of CIMC Group; GM of Xinhui CIMC Container Flooring Co., Ltd.; GM of Dry Container Business Segment and GM of Xinhui CIMC Wood Co., Ltd..

Dusiness segment and GM of Ainhui LIMC Wood Co., Ltd.. Up to the date of the resolutions made, Mr. Zhang Baoqing didn't hold any share of the Company, nor gain any punishment from CSRC and other relevant authorities or reprimand from Shenzhen Stock Exchange.

Short Form of Stock: CIMC, CIMC-B Stock Code: 000039, 200039 Serial No. of Announcement: [CIMC] 2012-008

China International Marine Containers (Group) Co., Ltd. Announcement on Resolutions of the 1st Session of the 6th Supervisory Committee for 2012

The 1st Session of the 6th Supervisory Committee of China International Marine Contain ins Group) Co., Lid (hereinafter referred to as "the Company") for 2012 was held in CIMC Research & Development Center, Shenzhen, on 22 Mar. 2012. There are alto-

actions in 2011

The Board of Directors confirmed that the information of daily related transactions in 2011 was as follows: There existed some difference between the actually executed daily related-party transactions in 2011 and the amount estimated at the beginning of the year. The sales income of the Company received from the related party COSCO and its affiliat-ed subsidiaries increased RMB 118,394,700 than expected. This was mainly because in 2011, especially in the first half of the year, demand for containers remained strong and r prices went up considerably, which resulted in a transaction amount higher than the expected figure.

			Unit: RMB Thousand	
Category	Contents of transaction	Related party	Recognized amount	
Merchandise for sale	Containers	COSCO and its affiliated subsidiaries	1,536,719.38	
H. Paris information about an and deile adated terms with a in 2012				

Considering that related transactions expected by the Company were neces tion and operation, and were subject to the market pricing principle, the Board of Direcons in 2012 were as follows: Unit: RMB The tors agreed that the expected daily related transaction

Category Contents of transaction Related party Expected amount Merchandise for sale Containers COSCO and its affiliated subsidiaries 3,500,000.00				
	Category		Related party	Expected amount
		Containers		3,500,000.00

III. Introduction to related parties and relations (I) COSCO Container Industries Limited (abbreviation as COSCO)

Basic in

Directors: Chen Keng, Zhang Jie, and Xu Jian

Registered capital: USD 1 Main businesses: Investment and shareholding

Registered address: British Virgin Islands

? Relations

COSCO Container Industries Limited is the second primary shareholder of the Company, holding 21.80% equity of the Company's total shares. According to Listing Rules of Stocks of Shenzhen Stock Exchange 10.1.3 (I), relations are thus constructed.

3. Analysis on contract performance capability

Companies such as COSCO Container Industries Limited and Florens / FML and Florens / FCC (both related parties of COSCO) operate businesses of container leasing and ocean transportation. With good production and operation, those companies have strong capabily of goods payment.

IV. Pricing policy and basis

Prices are in line with market prices

Prices are in line with market prices.
V. Transaction purpose and the influence on the Company Related transactions are good for the Company to make use of operation advantages of related parties and itself, optimize allocation of production resources, and effectively im-prove the efficiency of production and operation of related parties and the Company as a sult.

The related-party transactions incurred between the Company and its related parties were onducted at fair prices, with no harm done to the Company' s interests

VI. Review and deliberation for related transactions

(1) Resolutions made by the Board of Directors The 6th Session of the 6th Board of Directors of the Company reviewed and approved the Proposal on Expected Amount of Daily Related Transactions in 2012, Xu Minije, the re-

d director, avoided to vote. Resolutions were made by 6 non-related directors (II) The aforesaid proposal had been preliminarily approved by independent directors,

shareholders;

of the Company

lated director, avoided to vote. Resolutions were made by 6 non-related directors. The deliberation procedure was legal and in compliance with rules of laws and regulati such as Company Law, Articles of Association, as well as Rules of Procedure of Company Board.

Meeting.

An affactuate or agreements on related transactions As affected by the uncertainty of economic environment and the market, neither the Company nor the related parties signed agreements.

Board of Directors China International Marine Containers (Group) Co., Ltd. 23 Mar. 2012

Short Form of Stock: CIMC, CIMC-B

Serial No. of Announcement: [CIMC] 2012-010

China International Marine Containers (Group) Co., Ltd. **Announcement on Providing Guarantees** for Application of Subsidiaries, Their Dealers and Customers for Bank Credits in 2012

China International Marine Containers (Group) Co., Ltd. (hereinafter referred to as "the Company") and all members (is Board of Directors hereby ensure that this announcement is factual, accurate and complete without any false information, misleading statement or material omission. And the English version is for reference only. 1. Overview of credit application and use Lagrant errors in the Lagrant error of the lagrant error of the Sixth Session of the Sixth Board of Directors of the Company was convened on 22 Mar. 2012, at which the following proposals were reviewed and approved:

antees for their dealers and customers for the purpose of selling vehicles. And CIMC Vehicle (Group) Co., Ltd. has been agreed to provide a total bank credit guarantee amount of RMB 2.5 billion for customers of the Company and its subsidiaries. Guarantee amount: The total balance of the aforesaid three kinds of guarantees was RMB 18.1 billion, approximately accounting for 75% of the Company's consolidated net

ets for 2011

Way of guarantee: Guarantees with several and joint liability Term of guarantee: One year

The said credit guarantees shall be submitted to the Shareholders' General Meeting for approval.

I. Basic information of parties involved in the said guarant

 Basic information of parties involved in the said guarantees
 China International Marine Containers (Group) Co., Ltd., i.e. the Company.
 For basic information of the Company's scontrolling subsidiary CIMC Vehicle (Group) Co., Ltd. and controlling subsidiaries of CIMC Vehicle (Group) Co., Ltd., please refer to "1. Important Subsidiaries" of "Note IV. Business Combination and Consolidated Financial Statements" in the 2011 Annual Report. III. Particulars about guarantee providers, guaranteed parties, creditors, etc. 1. Date for occurrence of guarantees: Date when the guarantee contract is signed Guarantee providers: China International Marine Containers (Group) Co., Ltd., CIMC Vehicle (Group) Co., Ltd. and China International Marine Containers (Hong Kong) Limited . Guaranteed parties: (1) The Company's wholly -owned, controlled subsidiaries and subsidiaries with (1) The company s which other, contract particular submitted automatics and contract operation (with the Company's shareholding ratios) : China International Marine Containers (Hong Kong) Limited, 100%

CIMC Holdings (B.V.I.) Limited, 100% CIMC Vehicle (Group) Co., Ltd., 80% CIMC Enric Holdings Limited, 78.22% CIMC Financing Lease Co., Ltd., 100% CIMC Finance Co., Ltd., 100% Shenzhen CIMC Investment Holding Co., Ltd., 100%

Shenzhen Tianyi Investment Co., Ltd., 100% Shenzhen South CIMC Containers Manufacture Co., Ltd., 100% Shenzhen South CIMC Eastern Logistics Equipment Manufacturing Co., Ltd., 100% Xinhui CIMC Container Co., Ltd., 70% Xinhui CIMC Special Transportation Equipment Co., Ltd., 100% Dalian CIMC Container Co., Ltd., 100% Dalian CIMC Logistics Equipments Co., Ltd., 100% Nantong CIMC Shunda Containers Co., Ltd., 71% Nantong CIMC Special Transportation Equipment Manufacture Co., Ltd., 71% Nantong CIMC Tank Equipments Co., Ltd., 78.22% Nantong CIMC Large-Sized Tank Co., Ltd., 100% Zhangzhou CIMC Container Co., Ltd., 100% Qingdao CIMC Container Manufacture Co., Ltd., 100% Oingdao CIMC Reefer Container Manufacture Co., Ltd., 100% Qingdao CIMC Special Reefer Co., Ltd., 100% Shanghai CIMC Baowell Industries Co., Ltd., 94.74% Shanghai CIMC Reefer Containers Co., Ltd., 92% Tianjin CIMC North Ocean Container Co., Ltd., 100%

Tianjin CIMC Containers Co., Ltd., 100% Tianjin CIMC Containers Co., Ltd., 100% Tianjin CIMC Logistics Equipments Co., Ltd., 100% Ningbo CIMC Logistics Equipments Co., Ltd., 100% Taicang CIMC Containers Co., Ltd., 100% angzhou Runyang Logistics Equipments Co., Ltd., 100% Yangzhou Tonglee Reefer Equipment Co., Ltd., 100% Yangzhou Tonglee Reefer Container Co., Ltd., 100% Yangzhou Tailee Special Equipment Co., Ltd., 100% Shanghai CIMC Yangshan Logistics Equipments Co., Ltd., 100%

Chongqing CIMC Logistics Equipments Co., Ltd., 100% Taicang CIMC Refrigeration Logistics Equipment Co., Ltd., 100% Dalian CIMC Railway Equipment Co., Ltd., 100% Dalian CIMC Heavy Chemical Equipment Co., Ltd., 100% Shenzhen CIMC Tianda Airport Equipment Co., Ltd., 70% Shenzhen CIMC Wood Co., Ltd., 100% CIMC Wood Development Co., Ltd., 100% Xinhui CIMC Wood Co., Ltd., 100%

Inner-Mongolia Hulun Buir CIMC Wood Co., Ltd., 100% Jiaxing CIMC Wood Co., Ltd., 100%

Xuzhou CIMC Wood Co., Ltd., 100% Ningguo CIMC Bamboo and Wood Product Co., Ltd., 60% Hunan CIMC Bamboo Industry Development Co., Ltd., 100% uning CIMC Wood Co., Ltd., 100% CIMC Shenfa Development Co., Ltd., 100% Shenzhen CIMC Tianyu Real Estate Development Co., Ltd., 90% CIMC SSC. 100% enzhen South CIMC Logistics Co., Ltd., 100%

Shenzhen South CIMC Containers Service Co., Ltd., 100% Shenzhen CIMC Yantian Port Container Service Co., Ltd., 55% Donghwa Container Transportation Service Co., Ltd., 70% Shanghai CIMC Yangshan Container Service Co., Ltd., 80% Shanghai Dunhua Container Co., Ltd., 90% Ningbo CIMC Container Service Co., Ltd., 100% Ningbo Runxin Container Co., Ltd., 60% Ningbo Zhongze Import and Export Co., Ltd., 100% Ningbo SMS Siemag Metal Products Co., Ltd., 100% Qingdao Kooll Logistics Ltd., 80% Qingdao CIMC–Dragon Container Services Co., Ltd., 59% Qingdao CIMC Container Service Co., Ltd.

Zhangjiagang CIMC Sanctum Cryogenic Equipment Co., Ltd., 78.22% Yantai CIMC Raffles Offshore Ltd., 54.71%

nadian CIMC Huajun Foundry Co., Ltd., 60% CIMC Vehicles (Shandong) Co., Ltd., 87.01% Ganshu CIMC Huajun Vehicle Co., Ltd., 100% Qingdao CIMC Special Vehicles Co., Ltd, 100% Yangzhou CIMC Tonghua Tank Equipment Co., Ltd, 80% CIMC Vehicles (Liaoning) Co., Ltd., 100% Qingdao CIMC Eco-Equipment Co., Ltd., 51% Qingiao GiMC Fiko Equipatent Co., Ltd., 75% Qingdao CIMC Refrigeration Transport Equipment Co., Ltd, 100% Shanghai CIMC Special Vehicles Co., Ltd, 82.21% CIMC Jidong (Qinhuangda) Vehicles Manufacture Co., Ltd., 75% CIMC Vehicle (Xinjiang) Co., Ltd., 100% CIMC Vehicle (Jiangmen) Co., Ltd., 80% Yangzhou CIMC Tonghua Machinery Co., Ltd., 90% Shenzhen CIMC Vehicle Marketing Services Ltd., 100% Shanghai CIMC Automobile Examination and Repair Co., Ltd., 100% Shanghai Ximake Transport Service Co., Ltd., 100% Shanghai Ximake Transport Service Brokerage Co., Ltd., 100% Shanghai CIMC Baojian Vehicle Comprehensive Detection Co., Ltd., 72.3% Anhui CIMC Vehicle Logistics Equipments Co., Ltd., 100% Xinjiang CIMC Vehicle Logistics Equipments Co., Ltd., 100% Sharghai CIMC Vehicle Logistics Equipments Co., Ltd., 100% Inner Monglia CIMC Vehicle Logistics Equipments Co., Ltd., 100% Shijiazhuang CIMC Vehicle Sales Services Co., Ltd., 100% Xiamen CIMC Vehicle Logistics Equipments Co., Ltd., 100% Beijing CIMC Vehicle Logistics Equipments Co., Ltd., 100% Zhejiang CIMC Vehicle Sales Services Co., Ltd., 100% Beijing CIMC Vehicle Sales Services Co., Ltd., 100% Shanxi CIMC Vehicle Sales Services Co., Ltd., 100% Hubei CIMC Vehicle Sales Services Co., Ltd., 100% Guangzhou CIMC Vehicle Logistics Equipments Co., Ltd., 100% Sichuan CIMC Vehicle Logistics Equipments Co., Ltd., 100% Kunming CIMC Vehicle Sales Services Co., Ltd., 80% Chongqing CIMC Vehicle Sales Services Co., Ltd., 100% Hunan CIMC Vehicle Sales Services Co., Ltd., 100% Liaoning CIMC Vehicle Logistics Equipments Co., Ltd., 100% Nanning CIMC Vehicle Logistics Equipments Co., Ltd., 80% Tianjin CIMC Vehicle Logistics Equipments Co., Ltd., 100% Jinan CIMC Vehicle Logistics Equipments Co., Ltd., 80% Zhengzhou CIMC Vehicle Sales Services Co., Ltd., 100% Shaanxi CIMC Vehicle Sales Services Co., Ltd., 100% Jiangsu CIMC Vehicle Sales Services Co., Ltd., 100% Jiangxi CIMC Vehicle Logistics Equipments Co., Ltd., 100% Shanghai CIMC Automobile Sales Service Co., Ltd., 100% Shenzhen CIMC Vehicle Sales Co., Ltd., 100% Sincinan Gind Venice Survey 60, 144, 100% Tianjin Ximake Transportation Service Co., Ltd., 100% Ningbo Hi-tech Zone Ximake Transport Services Co., Ltd., 100% Zhumadian CIMC Huajun Vehicle Trading Co., Ltd., 80% Chengdu CIMC Industry Park Investment Management Co., Ltd., 80% Chengdu CIMC Industry Park Operation Management Co., Ltd., 80% Shenzhen CIMC Vehicle Park Investment Management Co., Ltd., 100% 4 Creditor

4. Creations China Merchants Bank, Bank of China, Bank of Communications, China Construction Bank, HSBC, Agricultural Bank of China, ICBC, China Minsheng Bank, China Everbright Dank, Bank of Jiangsu, HuiShang Bank, Bank of Luoyang, Nanyang Commercial Bank, Standard Chartered Bank, Export–Import Bank of China, China Development Bank, ANZ Bank, Yantai Bank, Industrial Bank, Bank of Shanghai, Pang An Bank, etc. IV. Opinion from Board of Directors on credit application and guarantee arran In order to ensure sustained development of the Company, expand financing channels and

support successful accomplishment of investment projects, the Board of Directors agrees to provide guarantees for the Company and its subsidiaries' application for lines o credit;

In order to promote vehicle sales, the Board of Directors permits CIMC Vehicle (Group) Co., Ltd. and its controlling subsidiaries to provide credit guarantees for its dealers and customers' purchasing CIMC vehicles through financing

scales and customers' purchasing chief ventices intogen mancing. As for those guarantees that must be submitted to and approved by the Company's Shareholders' General Meeting according to requirements of CSRC, they shall be Shareholders' provided only after they have been reviewed and approved by the Shareholders' General eeting.

V. Management over guarantees provided for bank credits

The Capital Management Department of the Company is in charge of monitoring and managing the capital risk arising from the process of the Company's providing guarantees for its controlling subsidiaries, associated and joint-stock subsidiaries that inority shareholders should take according to their capital contribution ratios, changes of the Company's liability ratio, counter-guarantee agreements when necessary, etc.. VI. Accumulative external guarantees and overdue guarantees as at this information

As at 31 Dec. 2011, total guarantee balance of the Company stood at RMB 2,340.28

million, accounting for 12,56% of net assets as at the same date. Debt guarantees directly or indirectly provided for subsidiaries with an asset–liability ratio over 70% valued RMB 743.72 million. No external guarantees provided by the Company or its controlled subsidiaries are overdue. And no guarantees are provided for shareholders, actual controller and its related parties.

VI. Documents available for reference

 Declinents available for reference
 Articles of Association of the Company;
 Rules of Procedure for Board of Directors of the Company; and 3. Resolutions of the Board of Directors

> **Board of Directors** China International Marine Containers (23 March 2012 (Group) Co., Ltd.

Stock Code: 000039, 200039

(a) the transmission project and near presentation of project by independent who issued independent opinions as follows:
 1. The project of daily related transactions of the Company in 2012 is necessary;

2. Prices of related transactions are fair, with no harm to equity of the Company and its

3. Implementation of related transactions is good for sustainable and positive development

4. While the Board of Directors was reviewing the aforesaid proposal, Xu Minjie, the

(III) Such transaction is not required to be submitted to the Shareholders' General

VII. Sig ature of agreements on related transactions