

# 一手新例首日僅兩盤發售 最少六個新盤疑「縮沙」

《一手住宅物業銷售條例》下周一生效，發展商對新例似乎充滿疑惑，推盤步伐遲緩，最少6個一手盤疑「縮沙」，至今仍未上載新樓書，而截至昨日，一手銷售監管局只收到2份新樓書，按7日前公布樓書規定，意味下周一新例實施首日，只有2盤如常發售。有學者預料，發展商需時適應及觀望市場反應，料新盤「真空期」將持續最少1個月。

本報記者 林惠芳

發展商欲趕及下周一(4月29日)如常賣樓，昨天須公布符合新例的樓書，並向監管局及銷售資訊網提供有關資料。惟一手住宅物業銷售監管局回應查詢時指，截至昨日下午5時半，只收到2份一手住宅售樓說明書，該局會審視有關文件，並於下周一執法。

## 逸峯DUNBAR新樓書擱場

事實上，現階段已上載新樓書的2盤，包括香港小輪(00050)粉嶺逸峯及太古地產(01972)何文田DUNBAR PLACE。後者為首個上載新樓書的新盤，該樓書共有79頁，按新例要求只列出實用面積，而51伙標準單位實用面積由1208至1830方呎，2伙頂層特色戶則分別為2032及2152方呎。

值得留意，逸峯屬於已開賣的一手盤，合共728伙，據樓盤網頁資料，該項目已賣444伙，餘下只有284伙可售，若連同DUNBAR PLACE的53伙

，下周一新例實施首日，全港只有337伙可順利過渡如常發售。

市場一直憧憬，今年發展商將全速推盤，第2季料3000伙可以發售，然而，受制於預售樓花審批緩慢，加上多個隨時可賣的舊契項目「縮沙」，今季推盤量難免受壓。

翻查資料，最少6個住宅項目可隨時賣，合共涉約583伙，當中不少早已

「吹風」發售，例如信置(00083)等已屆現樓的大埔白石角天賦海灣3期海鑽、天賦海灣(193伙)，發展商早於去年計劃發售，當時市場估計海景呎價約1.7萬元。而恒地(0012)旗下舊契項目九龍城界街曉柏(59伙)及曉柏·御(41伙)，今年初已透露首季發售，但現時仍未有具體銷售部署。

新地去年底揚言短期內推出的西環堅尼地城Imperial Kennedy(161伙)，樓花期長達3年，原擬今年初出場，當時意向呎價達3萬元，惟至今亦沒有動靜。至於同屬舊契的華懋九龍城



▲何文田DUNBAR PLACE屬新例下首個公布樓書的全新盤

本報攝

街前圍道金·御門(37伙)，發展商一直計劃趕在一手銷售新例生效前推出。

## 學者料真空期最少一個月

除了大批舊契住宅新盤外，今年3月獲批預售樓花同意書的太古地產筲箕灣西灣臺柏架山(92伙)，至今亦沒有任何銷售工作展開，似乎亦有意靜觀其變，把這個位於港島區的貴重豪宅銷售步伐押後。

長策會成員兼經濟學家關焯煒稱，發展商需時適應新例，以及觀察條例實施後，對新盤訂價與銷情的影響，估計一手盤「真空期」最少達1個月。

值得留意，發展商紛趨於一手銷售新例前賣樓，令一手住宅買賣登記量逆市攀升。據土地註冊處資料，今年截至4月18日，整體物業註冊錄27501宗，比去年同期回落10%，但一手住宅註冊量佔3558宗，比去年同期逆市上升4%，為唯一錄升幅類別。

# 嘉湖錄捷訂貨減價重售

嘉湖山莊一景



樓市轉吹淡風，不少買家被嚇空捷訂，但這類捷訂貨普遍輕易減價重售，造就業主多賺離場。據了解，天水圍嘉湖山莊及青衣青泰苑均錄捷訂貨減價重售，其中嘉湖山莊3房戶的買家在支付「大訂」後忍痛捷訂，業主只減價4.5萬元已獲另一用家買入，帳面多賺26萬元。

祥益地產表示，嘉湖山莊樂湖居9座中層H室，實用552方呎，建築708方呎，今年1月下旬以305萬元賣出，買家在簽正式買賣合約時已支付大訂，惟最終卻忍痛捷訂，損失樓價10%及雙方佣金律師費，預料帳面損失37萬元。據了解，該單位業主於3月中旬再次

放盤，索價300萬元，其後共減2口價已獲首置買家以295.5萬元買入，折合實用呎價5353元，建築呎價4174元，若連同殺訂金額，原業主帳面多賺26萬元，以其2008年145萬元購入價計，持貨5年帳面共賺176.5萬元。

另外，美聯物業高級營業經理梁岳宏表示，青衣居屋青泰苑有2房戶早前曾遭捷訂，原業主重售後獲同區上車客即睇即買，斥約318萬元於自由市場購入單位。

據了解，剛成交的青泰苑E座低層8室，實用401方呎，建築517方呎，屬2房間隔，望海景，以318萬元易手，折合實用呎價7930元，建築呎價約

6151元。該單位早前曾以323.8萬元獲承購，惟買家捷訂，原業主重新放售後，只略為減價5.8萬元已獲承購。據了解，原業主於2011年12月於自由市場以約193萬元購入上述物業，是次轉售扣除15.9萬元SSD，帳面獲利約109.1萬元。

美聯物業高級營業經理黃榮城謂，屯門時代廣場E座中層9室，實用346方呎，建築452方呎，屬2房間隔，望公園景，以約280萬元成交，實用呎價8092元，建築呎價6195元，原業主於12年2月份以約225萬元購入上述物業，是次轉售扣除約14萬元之SSD後，帳面賺約41萬元離場。

Stock code: 200168 Stock abbreviation: LYB Announcement No.: 2013-018

## Guangdong Rieys Group Company Ltd.

### Abstract of the Report for the First Quarter of 2013

**Section I. Important Reminders**  
The Board of Directors, the Management Committee, the auditors, supervisors and senior management staff of Guangdong Rieys Group Company Ltd. (hereinafter referred to as "the Company") warrant that the information carried in this report is factual, accurate and complete, without any false record, misleading statement or material omission. And they shall be jointly and severally liable for that.

Chen Hongcheng, company principal, Chen Jinca, chief of the accounting work, and Zheng Guangle, chief of the accounting organ (chief of accounting), hereby confirm that the financial statements enclosed in this report are factual, accurate and complete.

All directors have attended the board session for reviewing this report.

This report is issued both in Chinese and English. Shall there be any discrepancy between the two versions the Chinese version shall prevail.

**Section II. Financial Highlights & Change of Shareholders**

L. Financial highlights  
Does the Company adjust retrospectively or restate any accounting data of previous years?  
 Yes  No

Jan.-Mar. 2013 Jan.-Mar. 2012 +/-(%)

Operating revenues (RMB Yuan) 53,009,900.00 4,005,530.44 +1,223,42%

Net profit attributable to shareholders of the Company (RMB Yuan) 3,425,873.97 -6,940,095.47 -149.36%

Net profit attributable to shareholders of the Company from extraordinary gains and losses (RMB Yuan) 3,623,741.25 -6,902,884.88 -152.49%

Net cash flows from operating activities (RMB Yuan) -16,400,811.88 4,903,404.99 -343.48%

Basic EPS (RMB Yuan/share) 0.01 -0.02 -150%

Diluted EPS (RMB Yuan/share) 0.01 -0.02 -150%

Weighted average ROE (%) 0.96% -2.13% -3.09%

Total assets (RMB Yuan) 496,448,542.15 526,645,545.47 -5.73%

Net assets attributable to shareholders of the Company (RMB Yuan) 359,039,378.05 355,613,504.08 0.96%

Items and amounts of extraordinary gains and losses  
✓ Applicable  Inapplicable

Unit: RMB Yuan

Item 1 Jan.-31 Mar. 2013 Explanation

Gain/loss on the disposal of non-current assets (including the offset part of the investment) 0.00

Tax benefits, reductions or exemptions due to approval beyond authority or the lack of official approval documents 0.00

Government grants recognized in the current period, except for those acquired in the ordinary course of business or at certain quotas or amounts according to the government's unified standards 0.00

Capital occupation charge on non-financial enterprises that are recorded into current gains and losses 0.00

Gains due to the investment costs for the Company to obtain subsidiaries, associates and joint ventures are lower than the enjoyable fair value of identifiable net assets of the investees when making the investments 0.00

Gain/loss on non-monetary asset swap 0.00

Gain/loss on entrusting others with investments or asset management 0.00

Asset impairment provisions due to acts of God such as natural disasters 0.00

Gain/loss on debt restructuring 0.00

Expenses on debt reorganization, such as expenses on staff arrangement fees, etc. 0.00

Gain/Loss on the part over the fair value due to transactions with distinctly unfair prices 0.00

Current gains and losses from acquisitions from business combination under the same control as from period-begin to combination date 0.00

Gains on contingent events relevant to the Company's normal business 0.00

Gains and losses on change in fair value from tradable financial assets and tradable financial liabilities, as well as investments income from disposal of tradable financial assets and tradable financial liabilities and other assets available for sale except for effective hedging related with normal businesses of the Company 0.00

Impairment losses or reversal of accounts receivable on which the impairment test is carried out separately 0.00

Gain/loss on enforcement loans 0.00

Gain/loss on change of the fair value of investing real estate of which the subsequent measurement is carried out adopting the fair value method 0.00

Effect on current gains/losses when a one-off adjustment is made to current gains/losses due to changes in accounting and taxation requirements, and other relevant laws and regulations 0.00

Custody fee income when entrusted with operations 0.00

Non-operating income and expense other than the above -197,867.28

Other gain and loss items that meet the definition of an extraordinary gain/loss 0.00

Income tax effects 0.00

Minority interests effects (after tax) 0.00

Total 197,867.28 --

II. Total number of shareholders at the period-end and shareholdings of top 10 shareholders  
Unit: share

Total number of shareholders at the period-end 13,105

Shareholdings of top 10 shareholders

Name of shareholder Name of shareholder Shholding percentage (%) Total shares held at the period-end Number of restricted shares held Pledged or frozen shares Status of shares Number of shares

Puning Shengcheng Trade Development Co., Ltd Domestic non-state-owned corporation 36.99% 117,855,000 117,855,000

Shenzhens Rieys Management Co., Ltd Domestic state-owned corporation 10.68% 34,020,000 34,020,000

GUOTAI JUNAN SECURITIES (HONGKONG) LIMITED Foreign corporation 3.92% 12,496,303 0

Shantou Lianhua Industrial Co., Ltd Domestic non-state-owned corporation 3.81% 12,150,000 12,150,000

Su Youhe Domestic natural person 2.4% 7,667,407 0

The actual controller of the Company: Mr. Chen Hongcheng

He committed to increase the shareholding in the Company not over 2% of the total share capital since the first shareholding increase day in the future

Within 12 months since the first shareholding increase day

Unconditional execution without any situation in violation of the commitments

14 Jan. 2013

III. Significant Events

I. Significant changes of the major accounting statement items and financial indicators for the reporting period, as well as the reasons for these changes

04 Items in the balance sheet Closing balance Opening balance Increase/ decrease (%) Explanation

Monetary funds 4,987,837 21,555,493 -76.86 Payment for construction

Prepayment 30,108,369 1,401,125 2,048.87 Prepayment for construction

Accounts payable 19,432,812 30,877,323 -37.06 Payment for construction

Other accounts payable 10,081,447 32,816,218 -69.28 Repayment for loans

Items in the income statement Jan.-Mar. 2013 Jan.-Mar. 2012 Increase/ decrease (%) Explanation

Operating revenues 53,009,900.00 4,005,530.44 1,223.42 Revenue recognized from sales of real estates

Operating costs 35,832,939.54 3,484,417.74 92.38 Sale of real estates was carried forward to costs

Operating expenses 151,828.25 460,488.32 -67.05 Rent from clothing industry

Financial expenses 1,151,870.63 2,259,609.78 -49.02 Decrease of bank loans

Asset impairment loss -14,329.56 -5,695.32 151.60 Withdrawal of provision for bad debts

Gains and losses on fair value changes 0.00 3,959.00 -100.00 No stocks investment in the reporting period

Income tax expenses 2,860,366.56 0 Revenue recognized from sales of real estates

II. Commitments made by the Company or any shareholder with a shareholding over 5% in the reporting period or such commitments carried down into the reporting period

Commitment Commitment maker Contents of commitment Date of commitment Period of commitment Execution

Commitment on share reform

Commitment in the acquisition report or the report on equity changes

Commitments made upon the assets reorganization

Commitments made upon IPO or refinancing