

安慶港深兩地招商 簽169億

華菱重卡 日前投放本港



▲安慶在深圳舉辦經貿文化旅遊項目推介會暨項目簽約儀式



△安慶市市長魏曉明致辭

【本報記者柏永深圳二十四日電】安徽省安慶市本周相繼在本港與深圳兩地舉辦招商活動，累計簽約項目25個，投資總額約為169.3億元（人民幣，下同）。

安慶市市長魏曉明在簽約儀式上承諾，堅持發展為要、企業為本、環境為重的理念，像對待自己的事業一樣對待企業，像尊重自己的老師一樣尊重老總，以政府的工作效率換取企業的發展效益。

### 承接產業轉移的優選之地

安慶地處皖鄂贛三省交界，曾作為安徽省會長達178年。魏曉明用五個阿拉伯數字來概括安慶在省內的地位：所轄縣區數量第1，國土面積第2，地區生產總值第3，財政收入第4，人口數量第5。

他指出，安慶濱江近海，地方文化獨具特色，是皖江城市帶承接產業轉移示範區、皖南國際文化旅游示範區、大別山連片開發、長江中游城市群四大國家級戰略平台疊加之所。據介紹，2011年7月，時任中共中央政治局常委、國務院副總理的李克強視察安慶時指出：安慶是承接產業轉移的戰略支點、優選之地。

近年來，香港和台灣企業在安慶表現活躍，投資領域廣泛，而且多有追加投資，諸如德生紡織印染、旺旺集團安慶工業園等項

目。其中，台灣旺旺集團自2004年起在安慶投資設廠，截至去年底先後追加投資4次，註冊資金累計達1億零600美元，生產線從起初的兩條增加到目前的37條。

### 擴大駐外招商規模

據悉，安慶今年將實施招商引資「1211」工程，即引進總投資億元以上項目100個，引進總投資10億元以上項目20個，推動總投資億元以上項目開工建設和在建設項目100個，謀劃儲備新的總投資億元以上項目100個。

為此，安慶將成立化工新材料、紡織服裝、機械和裝備製造等八個產業招商小組，積極拓展長三角、珠三角、環渤海及武漢經濟圈的招商半徑，並擴大駐外招商規模，籌建境外招商小組。目標初步選定美國、歐盟、日本和港澳台等國家和地區。

## 華菱重卡 日前投放本港

「華菱重型卡車投放香港市場產品發布會」日前在香港黃金海岸舉行，成為內地第一個進入香港市場的自主品牌高端重卡。該公司是次投放本港的星凱馬系列，有工程自卸車、長途物流車和粵港兩地貨車三種車型。

本報記者 孫軍



▲華菱星馬董事長劉漢如致辭

### 技術升級符合歐美標準

華菱重卡係華菱星馬汽車（集團）股份有限公司（以下簡稱「華菱星馬」）旗下拳頭產品，該公司於2004年在內地上市。星凱馬系列是華菱星馬與國際頂尖級研發機構聯合打造的高端重卡，於2008年在上海發布，主要目標定位是海外和國內沿海等高端市場。該產品技術基於歐洲重卡平台，符合歐美發達國家的技術標準，是自主高端重卡的代表品牌，已獲得歐盟及其他國際部分區域的認證。

### 或有更多高端產品來港

華菱星馬董事長劉漢如在致辭中稱，雖然香港商用車市場規模不大，但由於香港在國際上的重要地位，華菱星馬對香港市場十分重視。他表示，將盡快把更多的高端產品投放香港市場。同時他希望能夠借助香港這一國際化平台，進一步打開其他國際高端重卡市場，讓自主高端重卡品牌走向全世界。

發布會現場還展示了華菱星馬在去年剛剛發布的「漢馬動力」發動機，這是華菱星馬汽車集團核心子公司聯合國際一流研發機構和科研院所開發的具有完全自主知識產權的高性能發動機系列產品，具有大功率、低油耗、環保和高可靠性等特點。

Stock abbreviation: JDFB      Announcement No.: 2013-023  
Stock code: 200725

### BOE TECHNOLOGY GROUP CO., LTD. ABSTRACT OF THE REPORT FOR THE FIRST QUARTER OF 2013

#### Section I. Important Reminders

The Board of Directors, the Supervisory Committee, directors, supervisors and senior management staff of BOE TECHNOLOGY GROUP CO., LTD. (hereinafter referred to as "the Company") warrant that this report does not contain any false record or misleading statement or omit any material fact and shall hereby accept, individually and collectively, responsibility for the factuality, accuracy and completeness of the contents carried in this report.

Mr. Wang Dongsheng, Chairman of the Board, Mr. Chen Yanshun, President of the Company, Ms. Sun Yun, chief of the accounting work, and Ms. Yang Xiaoping, chief of the accounting organ (chief of accounting), hereby confirm that the Financial Report enclosed in this report is factual, accurate and complete.

All directors have attended the board session for reviewing this report.

This report is prepared in both Chinese and English. Should there be any understanding discrepancy between the two versions, the Chinese version shall prevail.

#### Section II. Financial Highlights & Change of Shareholders

##### I. Financial highlights

Does the Company adjust retrospectively or restate any accounting data of previous years?

☐ Yes ☒ No

|  | Jan.–Mar. 2013   | Jan.–Mar. 2012   | +/- (%)   |
|--|------------------|------------------|-----------|
| Operating revenues (RMB Yuan)  | 8,058,663,697.00 | 4,147,641,280.00 | 94.3%     |
| Net profit attributable to shareholders of the Company (RMB Yuan)                                      | 286,903,021.00   | -494,562,773.00  | 158.01%   |
| Net profit attributable to shareholders of the Company after extraordinary gains and losses (RMB Yuan) | 226,213,962.00   | -539,841,091.00  | 141.9%    |
| Net cash flows from operating activities (RMB Yuan)  | 1,460,591,533.00 | -44,245,959.00   | 3,401.07% |
| Basic EPS (RMB Yuan/share)   | 0.021            | -0.037           | 156.76%   |
| Diluted EPS (RMB Yuan/share)   | 0.021            | -0.037           | 156.76%   |
| Weighted average ROE (%)   | 1.1%             | -1.95%           | 3.05%     |
| Total assets (RMB Yuan)  | 31 Mar. 2013     | 31 Dec. 2012     | +/- (%)   |
| Net assets attributable to shareholders of the Company (RMB Yuan)                                      | 68,953,054,160   | 67,105,360,865   | 2.75%     |
|  | 26,176,757,398   | 25,886,959,650   | 1.12%     |

Items and amounts of extraordinary gains and losses

☒ Applicable ☐ Inapplicable

| Unit: RMB Yuan   |                          |             |  |
|--|--------------------------|-------------|--|
| Item   | 1 Jan. 2013-31 Mar. 2013 | Explanation |  |
| Gain/loss on the disposal of non-current assets (including the offset part of the asset impairment provisions)   | -515,369.00              | ---         |  |
| Government grants recognized in the current period, except for those acquired in the ordinary course of business or granted at certain quotas or amounts according to the government's unified standards | 66,663,832.00            | ---         |  |
| Other gain and loss items that meet the definition of an extraordinary gain/loss   | 16,724,480.00            | ---         |  |
| Income tax effects   | 2,968,418.00             | ---         |  |
| Minority interests effects (after tax)   | 19,215,466.00            | ---         |  |
| Total  | 60,689,059.00            | ---         |  |

#### II. Total number of shareholders at the period-end and shareholdings of top 10 shareholders

| Unit: share   |                         |                             |                                     |                                  |                          |
|---|-------------------------|-----------------------------|-------------------------------------|----------------------------------|--------------------------|
| Total number of shareholders at the period-end                |                         | 374,589                     |                                     |                                  |                          |
| Shareholdings of top 10 shareholders                          |                         |                             |                                     |                                  |                          |
| Name of shareholder   | Nature of shareholder   | Shareholding percentage (%) | Total shares held at the period-end | Number of restricted shares held | Pledged or frozen shares |
|   |                         |                             |                                     |                                  | Status of shares         |
| Being E-TOWN International Investment & Development Co., Ltd. | State-owned Corporation | 11.35%                      | 1,534,059,406                       | 635,000,000                      | Pledged                  |
| Beijing BOE Investment & Development Co., Ltd.                | State-owned Corporation | 6.37%                       | 860,981,080                         | 0                                |                          |

| Name of shareholder   | Number of non-restricted shares held | Variety of shares   | Number      |
|---|--------------------------------------|---------------------|-------------|
| Being E-TOWN International Investment & Development Co., Ltd.       | 940,000,001                          | RMB ordinary shares | 940,000,001 |
| Beijing BOE Investment & Development Co., Ltd.                      | 860,981,080                          | RMB ordinary shares | 860,981,080 |
| Beijing Economic - Technological Investment & Development Co., Ltd. | 847,650,000                          | RMB ordinary shares | 847,650,000 |
| Hefei Rongke Project Investment Co., Ltd.                           | 792,000,000                          | RMB ordinary shares | 792,000,000 |
| Hefei Xincheng State-Owned Assets Management Co., Ltd.              | 750,000,000                          | RMB ordinary shares | 750,000,000 |
| Hefei Lan Ke Investment & Development Co., Ltd.                     | 674,079,600                          | RMB ordinary shares | 674,079,600 |
| Beijing BDA Technological Investment & Development Co., Ltd.        | 600,000,000                          | RMB ordinary shares | 600,000,000 |
| Beijing Industry Development & Investment Management Co., Ltd.      | 390,893,974                          | RMB ordinary shares | 390,893,974 |
| Beijing Electronics Holdings Co., Ltd.                              | 275,303,883                          | RMB ordinary shares | 275,303,883 |
| China Construction Bank-Yinhua Core Value Selected Stock Fund       | 202,836,146                          | RMB ordinary shares | 202,836,146 |

1. Beijing Electronics Holdings Co., Ltd. holds 66.25% shares of Beijing BOE Investment & Development Co., Ltd. and is its controlling shareholder.  
2. When the Company completed private offering of shares in 2010, Beijing E-TOWN International Investment & Development Co., Ltd. transferred all shares directly held to Beijing BOE Investment & Development Co., Ltd. for management, then BOE Investment acquired the attached rights of the shares attributable to other shareholders in accordance with current effective laws and rules of the Company excluding right of disposition such as transfer, donation, mortgage etc. and usufruct (including claim for profit distribution and claim for retained assets distribution).  
3. BEIJING ECONOMIC-TECHNOLOGICAL INVESTMENT & DEVELOPMENT CO., LTD. holds 40% shares of BEIJING BDA TECHNOLOGICAL INVESTMENT CO., LTD. Both of them are under the control of the Administration Committee of Beijing Economic and Technological Development Zone, which makes them parties acting in concert.  
4. Except for relationship among the above shareholders, the Company is not aware of whether the other top ten shareholders exist associated relationship or not, or they are persons acting in concert or not.

#### Section III. Significant Events

I. Significant changes of the major accounting statement items and financial indicators for the reporting period, as well as the reasons for these changes

- Other receivables increased 67% over the year-begin mainly because the export VAT rebates receivable increased.
- Other non-current assets increased 96% over the year-begin mainly because the prepayments for fixed assets increased.
- Accounts received in advance increased 42% over the year-begin mainly because the advances from customers increased.
- Interest payable decreased 43% over the year-begin mainly because the interest on the syndicated loans for this quarter was paid.
- Other current liabilities increased 126% over the year-begin mainly because the pre-withdrawn earnest money for the product quality increased.
- Operating revenues increased 94% over the same period of last year mainly because the new projects produced in a full capacity and the overall production capacity increased.
- Operating costs increased 52% over the same period of last year mainly because operating revenues increased.
- Sales expenses increased 126% over the same period of last year mainly because operating revenues increased.
- Administrative expenses increased 46% over the same period of

last year mainly because the new projects produced in a full capacity and the R&D input increased.

10. Financial expenses increased 418% over the same period of last year mainly because the interest expenses increased.

11. Non-operating income increased 38% over the same period of last year mainly because some debts were wiped off and the governmental subsidies carried over in steps from deferred income to gain/loss increased.

12. Net cash flows from operating activities increased 3401% over the same period of last year mainly because the main business reached full production and full sale, the operating revenues increased and the operating results improved.

13. Net cash flows from investing activities increased 54% over the same period of last year mainly because the new projects moved from the construction period to the operation period and the engineering and equipment procurement decreased.

14. Net cash flows from financing activities increased 87% over the same period of last year mainly because the Company repaid some trade borrowings last year and the cash outflows from financing activities decreased this year.

II. Commitments made by the Company or any shareholder with a shareholding over 5% in the reporting period or such commitments carried down into the reporting period

| Commitment   | Commitment maker  | Contents of commitment  | Date of commitment | Period of commitment | Execution    |
|--|---|---|--------------------|----------------------|--------------|
| Commitment made in PO re-financing   | Being E-TOWN International Investment & Development Co., Ltd. | The term of locking shares purchased through non-public issuance in 2010 is three years | 13 Dec. 2010       | Three years          | In execution |
| Executed in time or not  | Yes   |   |                    |                      |              |
| Specific reason for failing to fulfill the commitment and the plan for the next step | N/A   |   |                    |                      |              |
| Promised time needed to solve the problem  | N/A   |   |                    |                      |              |
| Way of solving the problem   | N/A   |   |                    |                      |              |
| Execution  | In execution  |   |                    |                      |              |

#### III. Predict the operating results of Jan.-Jun. 2013

Warning of possible loss or considerable YoY change of the accumulated net profit made during the period-begin to the end of the next reporting period according to prediction, as well as explanations on the reasons:

☒ Applicable ☐ Inapplicable

Prediction: turning deficit to profit

Type of the predicted data: interval data

|   | Jan.-Jun. 2013  | Jan.-Jun. 2012 | +/- (%) |
|---|---|----------------|---------|
| Predicted accumulated net profit (RMB Ten thousand) | 60,000  | -78,688        | Up 176% |
| Basic EPS (RMB Yuan/share)                          | 0.044   | -0.058         | Up 176% |
| Explanation about the predictions                   | 1. Starting from 2013, the average price of the Company's main products is higher than that of the same period of last year, with the prices of medium- and large-sized products expected to rise steadily in the second quarter of the year. Meanwhile, the production capacity is also obviously larger than the same period of last year. The result of the scale operation has started to show.<br>2. In the first half of 2013, all production lines will keep full production and sale. The product structure adjustment and raw material cost control will produce some marked results. The proportion of products with high added value will increase. And the operating revenues and the gross profit rate will both increase over the same period of last year. |                |         |

#### IV. Researches, visits and interviews received in the reporting period

| Time of reception | Place of reception             | Way of reception | Visitor type | Visitor  | Main discussion and materials provided by the Company   |
|-------------------|--------------------------------|------------------|--------------|--|---|
| 14 Jan. 2013      | Conference Room of the Company | Field research   | Individual   | Li Feng  |   |
| 17 Jan. 2013      | Teleconference                 | By phone         | Institution  | Wedge Pima, Wedge Partner Asset Management   | Main discussion: 1. Operation of the Company and its future development strategies; 2. Industry situation and development of the Company. |
| 17 Jan. 2013      | Conference Room of the Company | Field research   | Institution  | First Capital Securities Co., Ltd.   | Materials provided by the Company, the annual reports of 2010 and 2011, the brochure and other materials for public access                |
| 23 Jan. 2013      | Conference Room of the Company | Field research   | Institution  | HuaAn Fund Management Co., Ltd., Shenyin & Wangou Securities, CCB the Principal Asset Management Co., Ltd., Yinhua Fund Management Co., Ltd. |   |
| 29 Jan. 2013      | Conference Room of the Company | Field research   | Institution  | Anete Research Asia Ltd  |   |

|              |                                  |                |             |   |   |
|--------------|----------------------------------|----------------|-------------|---|---|
| 30 Jan. 2013 | CICC Conference Room (Hong Kong) | Field research | Institution | Atlantis Investment Management (HK) Limited, Central Asset Investments, SWH, BOC International (China) Limited, Capas Asset Management, Shenzhen Lynch Investment Co., Ltd. Value Partners, TEL-UGENT, J.P. Morgan Asset Management, CAPE, Star Capital, China Asset Management (Hong Kong), HK Capital, China Everbright Limited, Manulife Asset Management, Eagle Asset Management, Fuh Hwa Asset Management, AMP Capital, LUM Advisors, Xiangyang Asset Management, Hang Seng Investment, Haining International, Cowin Investment, Orient Overseas Container Line Limited, Western Investment Management (Asia) Limited, Light Horse Asset Management Limited, Tian Hong Asset Management, Hushang Fund Management, CCB Principal Asset Management, Cinda Securities | Main discussion: 1. Operation of the Company and its future development strategies; 2. Industry situation and development trends; 3. Securities |
| 22 Feb. 2013 | Conference Room of the Company   | Field research | Institution | Alkerm Capital Management   | The several production lines of the Company, the annual reports of 2010 and 2011, the brochure and other materials for public access            |
| 25 Feb. 2013 | Conference Room of the Company   | Field research | Institution | Oppenheimer & Co. Inc.  |   |
| 27 Feb. 2013 | Teleconference                   | By phone       | Institution | Shanghai Xinquan Investment Co., Ltd.   |   |
| 28 Feb. 2013 | Conference Room of the Company   | Field research | Institution | Allianz Global Investors  |   |
| 6 Mar. 2013  | Teleconference                   | By phone       | Institution | ICBC Credit Suisse Asset Management, BOC International (China)  |   |
| 13 Mar. 2013 | Conference Room of the Company   | Field research | Institution | Minsheng Securities, Dacheng Fund Management  |   |
| 14 Mar. 2013 | Conference Room of the Company   | Field research | Institution | Hushang Fund Management, CCB Principal Asset Management, Tian Hong Asset Management   |   |
| 19 Mar. 2013 | Conference Room of the Company   | Field research | Institution | China Galaxy Investment Management, China Universal Management, Quosen Securities, Minsheng Royal Fund Management   |   |
| 22 Mar. 2013 | Conference Room of the Company   | Field research | Institution |   |   |

Chairman of the Board: Mr. Wang Dongsheng (signature)

Date of the Board of Directors approving to report:

證券代碼：000725      證券簡稱：京東方 A      公告編號：2013-024  
證券代碼：200725      證券簡稱：京東方 B      公告編號：2013-024

### 京東方科技集團股份有限公司 2013 年半年度業績預告

本公司及董事會全體成員保證資訊披露的內容真實、準確、完整，沒有虛假記載、誤導性陳述或重大遺漏。

#### 一、本期業績預計情況

- 業績預告期間：2013 年 1 月 1 日—2013 年 6 月 30 日
- 預計的業績：扭虧為盈

| 項 目           | 本報告期                   | 上年同期         |
|---------------|------------------------|--------------|
| 歸屬於上市公司股東的淨利潤 | 盈利：60,000 萬元-65,000 萬元 | 虧損：78,688 萬元 |
| 基本每股收益        | 盈利：0.044 元-0.048 元     | 虧損：0.058 元   |

#### 二、業績預告預審計情況

本次業績預告未經註冊會計師預審計。

#### 三、業績變動原因說明

1、2013 年以來，公司主要產品平均價格高於去年同期，預計 2013 年二季度中大尺寸產品價格穩中有升。同時，公司產能也明顯高於去年同期，規模化經營效果持續體現；

2、2013 年上半年各產線保持滿銷滿產，公司產品結構調整和原材料成本控制成效明顯，高附加值產品比重進一步提高，公司整體營收和產品毛利率同比增加。

#### 四、其他相關說明

有關 2013 年半年度經營業績的具體資料，本公司將在 2013 年半年度報告中詳細披露。敬請廣大投資者注意投資風險。

特此公告。

京東方科技集團股份有限公司  
董 事 會  
2013 年 4 月 24 日